

# Taking the Road Less Traveled in Private Equity

Yellow Wood Partners invests exclusively in the consumer industry.

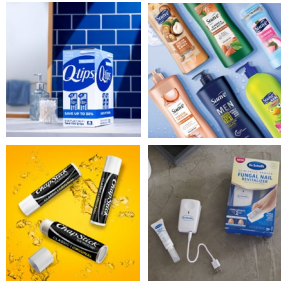


MORE THAN  
**11 YEARS**  
SUCCESSFULLY OPERATING AND INVESTING IN THE CONSUMER INDUSTRY

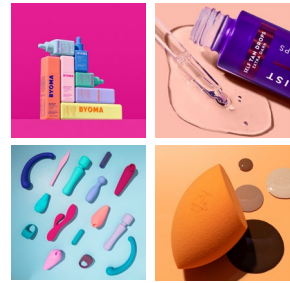
NEARLY  
**60 BRANDS**  
COLLECTIVELY ACQUIRED AND SOLD IN THE LAST DECADE+

COMPLETED  
**15 ACQUISITIONS**  
TO PORTFOLIO INVESTMENTS ACROSS 7 PLATFORMS

## WHAT SETS US APART



We are a complete partner with operational insight and sector expertise. Our investment strategy includes a concentrated approach of partnering with no more than 3-5 portfolio companies per fund, allowing our team to devote the necessary attention and resources to management teams and brands, to identify and execute growth initiatives throughout the lifetime of the investment.



## INVESTMENT FOCUS\*

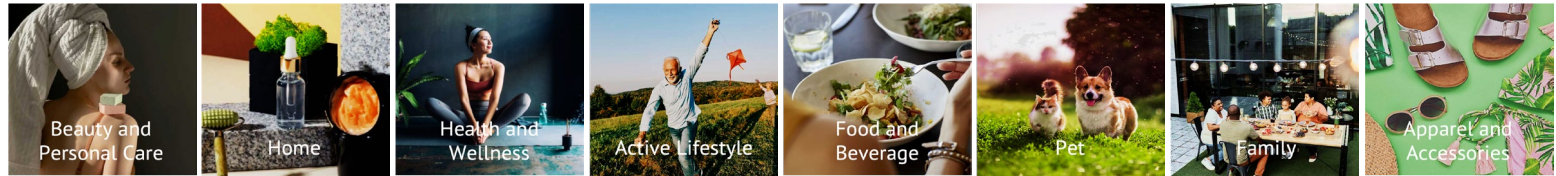


- EBITDA \$15-\$100 million
- Equity Investment: \$15-\$350 million
- North American focus
- Consumer packaged goods
- Corporate carve-outs
- Family-owned businesses
- Buy-and-build

## CONSUMER OPERATING DNA®

The Yellow Wood Partners Consumer Operating DNA® strategy combines extensive, deep industry research and analysis pre-investment through exit and investment and operating expertise. The Yellow Wood team employs proprietary data analysis strategies that leverage their consumer experience to find the right brand partners for our firm.

Meet our Team and Operating Partners: [yellowwoodpartners.com/team](http://yellowwoodpartners.com/team)



\* Note: Investment size for illustrative purposes only and subject to change. These categories are the opinion of Yellow Wood.

## YELLOW WOOD EXECUTIVE ENDORSEMENTS\*\*

**Dan Alter**   
CEO of Suave Brands Company  
"Yellow Wood's collaborative approach and deep industry experience provides our company with invaluable knowledge, resources and support that greatly advance our progress, speed to market and leadership in the intimate wellness and accessible beauty category."

**Maria Warrington**   
CEO of Beacon Wellness Brands  
"Yellow Wood Partners brings an invaluable blend of strategic foresight and a data driven perspective to Beacon Wellness Brands, enriching our company with innovative approaches, market insights, and actionable strategies to drive growth in the unique and complex category of sexual wellness."

**Jay Rogers**   
CEO of Scholl's Wellness Company  
"Yellow Wood Partners has been an invaluable partner re-uniting the Scholl's brand and building a global consumer platform. Their strong consumer insights and considerable operational experience support our management team in building a highly effective and efficient growth company."

**Marc Elrick**   
CEO of Future Beauty Labs  
"The dynamic, strategic partnership with Yellow Wood, supported by their wealth of experience in the industry, has allowed us to effectively scale our business and become one of the fastest growing clean beauty incubators in the industry."

**James Stammer**   
CEO of PPI Beauty  
"After many years of successful partnership with Yellow Wood as CEO of PDC Brands, I have the privilege of leading my second Yellow Wood portfolio company, PPI Beauty. Yellow Wood are excellent partners for our company due to their hands-on operational expertise which the management team and I leverage to grow the business."

\*\*References made to endorsements by any third-party provider to invest with Yellow Wood Partners are not indicative of future performance and does not imply any guaranteed level of service, skill or training. Investors should not rely on endorsements for any purpose and should conduct their own review prior to investing. This individual is not a "promoter" but is otherwise considered a third-party provider who is not compensated for this quote.  
**Disclaimer:** This does not constitute an offer to sell or a solicitation to buy any security of the funds managed by Yellow Wood Partners, in any state or jurisdiction. An offering may only be made by means of a final offering memorandum in those jurisdictions where permitted by law and only to investors meeting eligibility requirements. The past performance of the investment team should not be construed as an indicator of future performance.

## CURRENT PORTFOLIO BRANDS\*

**elida**  
BEAUTY

Elida Beauty is a global platform comprised of iconic brands in haircare, skin care & cleansing, fragrance & deodorant, and cotton swab categories.

HQ: London, UK



**Suave**<sup>®</sup>  
BRANDS COMPANY

Suave Brands Company is a personal care platform comprised of category leading brands, selling products in the lip care, hair care, body care, skincare and antiperspirant/deodorant segments.

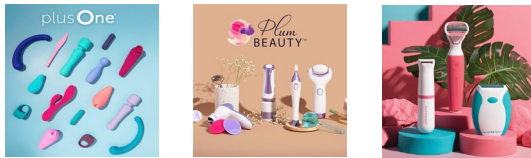
HQ: Hackensack, NJ



**BEACON**  
WELLNESS BRANDS™

Beacon Wellness Brands (formerly Clio<sup>®</sup>) designs, develops, manufactures, and markets personal care, beauty care, and sexual wellness devices and accessories.

HQ: Newton, MA



**Scholl's**  
Wellness Company

Scholl's Wellness Company is a manufacturer of footwear and orthopedic foot care products intended to help people be more active and move comfortably.

HQ: Parsippany, NJ and Bracknell, GB



**ppi**beauty

PPI Beauty is a company that creates and distributes strong brands of skin care, self-tanners, makeup tools and body care accessories in over 60 countries.

HQ: Illinois, New York and Glasgow

**FUTURE BEAUTY LABS.**



Disclaimer: Certain brands have been excluded due to size. Represents current and past brands in the Yellow Wood portfolio that achieved \$10 million or more in sales per annum over the last year of Yellow Wood ownership.